

Investments

## SI EXECUTIONAL CODE

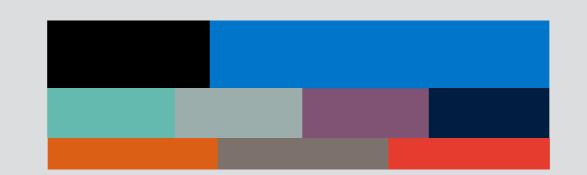
**Primary Logo** 

**Colour Palette** 

**Trademark application** 



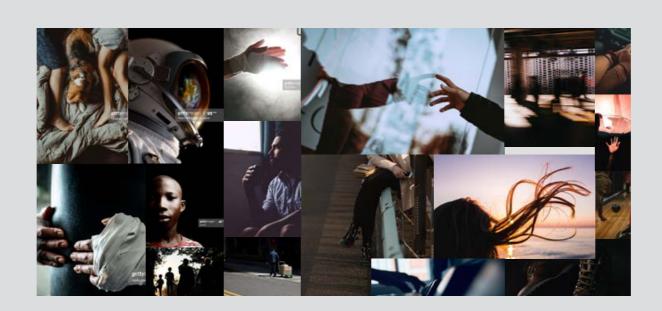
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Helvetica Neue
Primary font: Headlines + type focal points

Aa Bb Cc Dd

Gotham

Secondary font: Subheadlings + type focal point

Aa Bb Cc Dd

Arial

Substitution font: Digital font suite

Aa Bb

#### Sanlam Fonts

#### Primary font

#### Headlines: Helvetica Neue

This font should be used for headlines in all brand communication as well as to create a focal point in subheadlings and body copy.

#### Secondary font

#### Gotham OTF / HTF

This font should be used for subheadlings and body copy across all brand communication.

#### Substitution font

When Gotham is unavailable, the Arial font suite may be used for internal communication or HTML text only. Arial should never be used in consumerfacing executions or brand communication.

Trademark icon

The trademark icon is a design element used to create brand presence in the absence of the Sanlam logo. The Sanlam logo and the trademark icon should never be used in the same line of sight.

# **Fonts**

### **Helvetica Neue**

Primary font: Headlines + type focal points

### Aa Bb Cc Dd

#### Helvetica Neue Bold

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890!@#\$%^&\*(){}[],./?

#### Helvetica Neue Medium

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890!@#\$%^&\*(){[],./?

### Helvetica Neue Regular

ABCDEFGHIJKLMNOPQRSTUVWXYZ 1234567890!@#\$%^&\*(){}[], /?

#### Helvetica Neue Light

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890!@#\$%^&\*(){)[],./?

The Helvetica Neue font family consists of 14 type styles. Condensed type styles must be avoided and are not to be used for brand communication.

#### Gotham

### Aa Bb Cc Dd

#### **Gotham Bold**

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890!@#\$%^&\*(){}[],,/?

#### **Gotham Medium**

ARCDEEGHLIKI MNOPORSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890!@#\$%^&\*(){}[],,/?

### Gotham Book

ABCDEFGHIJKLMNOPQRSTUVWXYZ 1234567890!@#\$%^&\*(){}[],/?

#### Gotham Light

ABCDEFGHIJKLMNOPQRSTUVWXYZ 1234567890!@#\$%^&\*(){}[],/?

The Gotham font family consists of 20 type styles. Condensed type styles must be avoided and are not to be used for brand communication.

### **Arial**

Substitution font: Digital font suite

### Aa Bb

#### Arial Bold

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890!@#\$%^&\*(){}[],/?

#### Arial Regular

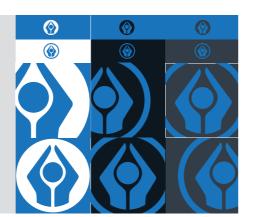
ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890!@#\$%^&\*(){}[],J?

When Gotham is unavailable, Arial (Bold and Regular) may be used for internal communications and HTML text only. Arial should never be used in consumerfacing brand communication.









### Sanlam corporate logo

#### A - Full-colour logo application

The Sanlam logo should always be in PANTONE® 3005 C, regardless of the background colour.

#### B - Reversed out logo application

The Sanlam logo may only be reversed out in white when placed on Sanlam Blue - PANTONE® 3005 C.

#### C - Sanlam Investments logo application

Black - PANTONE® Black C.

the Sanlam Investments expertise from the main Sanlam Group.

#### D - Sanlam Wealth logo application

when used in conjunction with Sanlam Wealth Grey -PANTONE® 432 C. This colour combination visually differentiates the Sanlam Wealth expertise from the main Sanlam Group.

#### Clearance areas

The logo clearance area is defined by the grid alongside. This is the minimum clearance permitted and should be adhered to at all times.

that spacing and clearance are retained.

Live with confidence

The Sanlam logo must be in PANTONE® 3005 C when used in conjunction with Sanlam Investments

This colour combination visually differentiates

The Sanlam logo must be in PANTONE® 3005 C

#### E - Logo clearance area

#### F - Unit of measurement

The unit of measurement is the circle in the centre of the Sanlam hands emblem. Using a measurement unit that is core to the construct of the logo ensures



(C)

**Sanlam** 

(A)





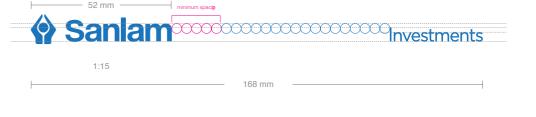
(B)







#### Sanlam segment expertise descriptors







## 01 BRAND COLOURS - Our Colour Palette

### **PERFORMANCE**



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Our versatile colour palette lets us be **real**, **colourful**, **inspiring** and **purposeful**.

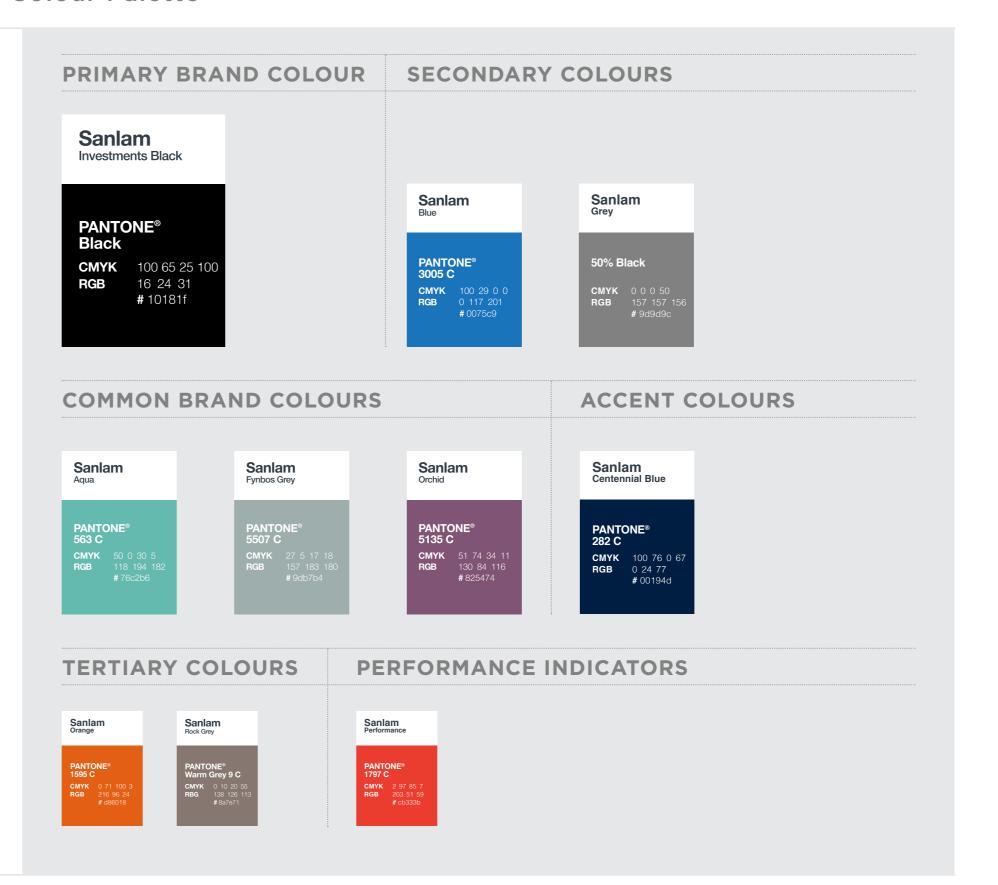
#### **VALUES AND RATIOS**

Black should load all communication, supported by selected secondary, tertiary and accent colours.

Black must, however, always be dominant.

NOTE: Uncoated stock will use Pantone® coated colours.

DENSITIES			
	DENSITY	.070101110=	DOT GAIN 80% RANGE
CYAN	1.50	20%	13%
MAGENTA	1.40	20%	13%
YELLOW	1.40	20%	15%
BLACK	1.90	27%	15%



### **PHOTOGRAPHY STYLE OVERVIEW**

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## RETAIL PREMIUM LUXURY





#### HIGHLY SATURATED / WITH A HINT OF RUI

The photography style for RETAIL should be DEEP, RICH, HIGHLY SATURATED LIFESTYLE IMAGERY, with a hint of blue, of candid moments captured spontaneously so they appear relaxed and natural. Just like our brand these moments need to feel honest and authentic. A real slice of life! When capturing objects, there needs to be a human element in the composition to make it feel real and upstaged. It goes without saying that we meed to be culturally sensitive and relevant. It's about authentic human connections, which now more than ever is what people grave.





#### NATURAL DARK TONES AND RICH CONTRASTS

The photography style for PREMIUM should include, natural dark tones and rich contrasts of black which represent the premium platform. People are not required to be the focal point of an image, however, elements of depth and perspective are encouraged. Just like our brand these moments need to feel honest and authentic. The overall hues should be warm and focus on connections and building relationships.





#### CRAFT

The photography style for LUXURY is associated with craftmanship, talent & innovation by using REA artists/artisans. Objects must be captured within their natural environments and not created or staged to simulate a specific scenario or setting. An illustration style has been introduced to reinforce the "you wealth, our craft" positioning in an authentic way!

MASS 8 NICHE

50%

50%

50% Sanlam Blue / 50% White

30%

70%

30% Sanlam Blue / 70% Dark (Blacks/Grays)

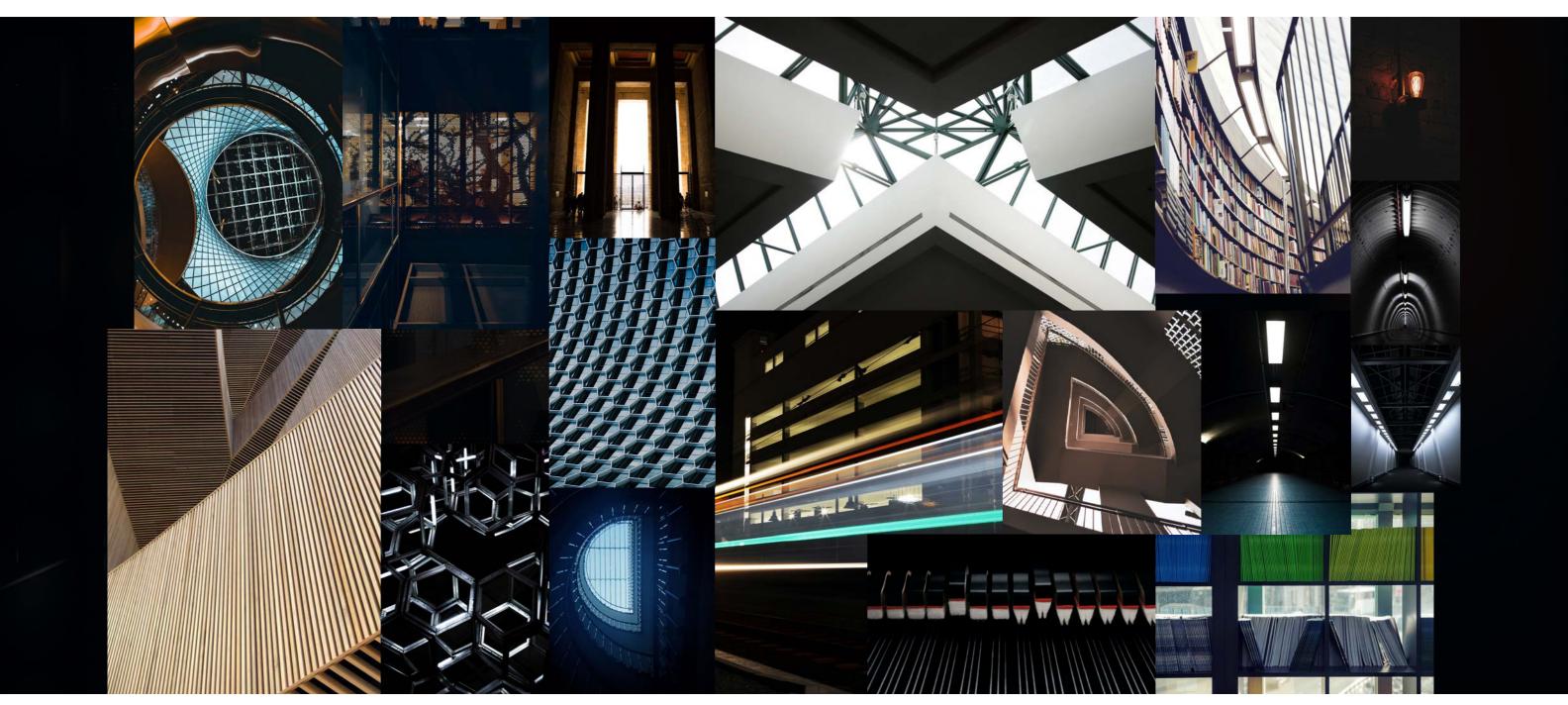
20%

80%

20% Sanlam Blue / 80% White

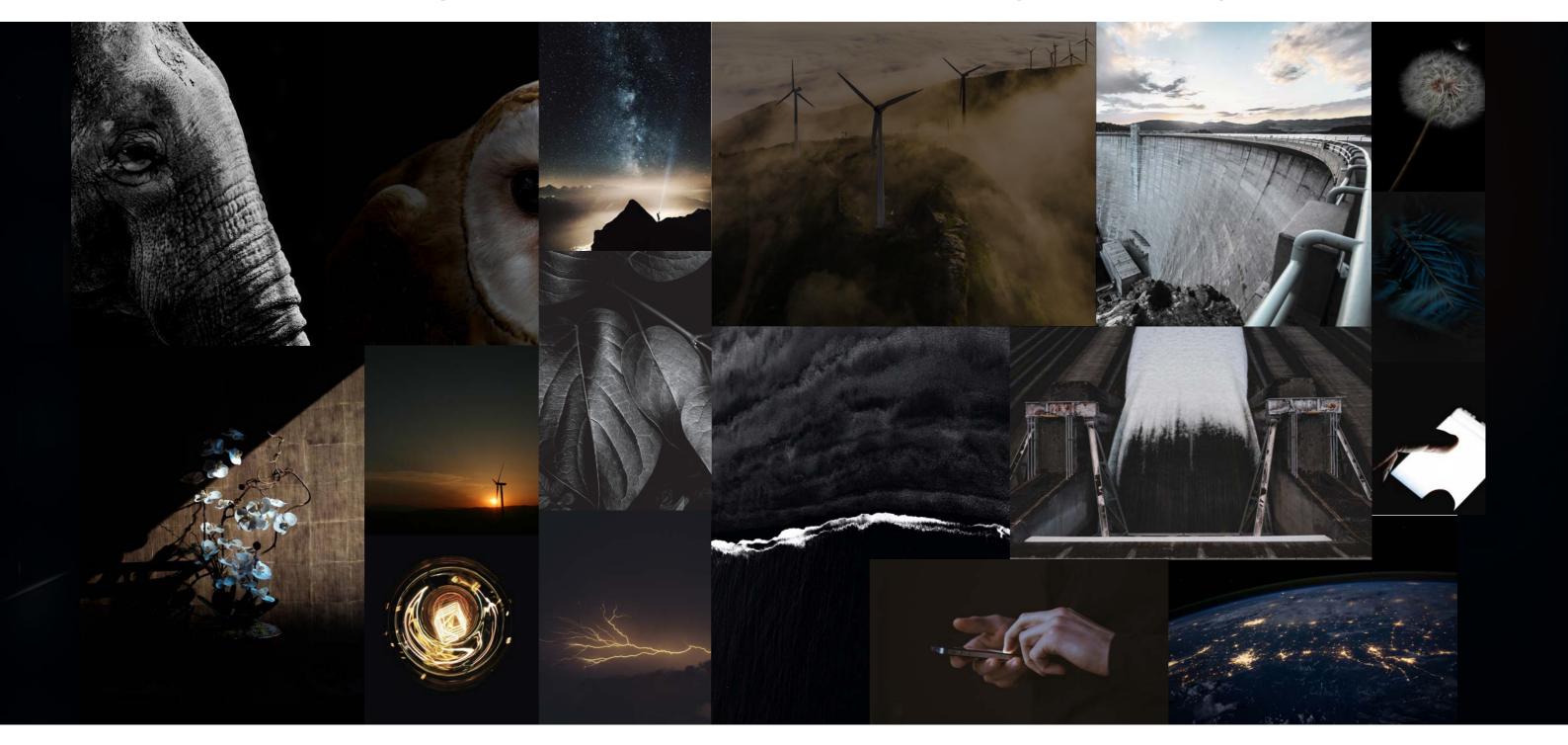
# **ACTIVE PASSIVE**

Bridges - Journey - Construction- Pathways - Leading the way



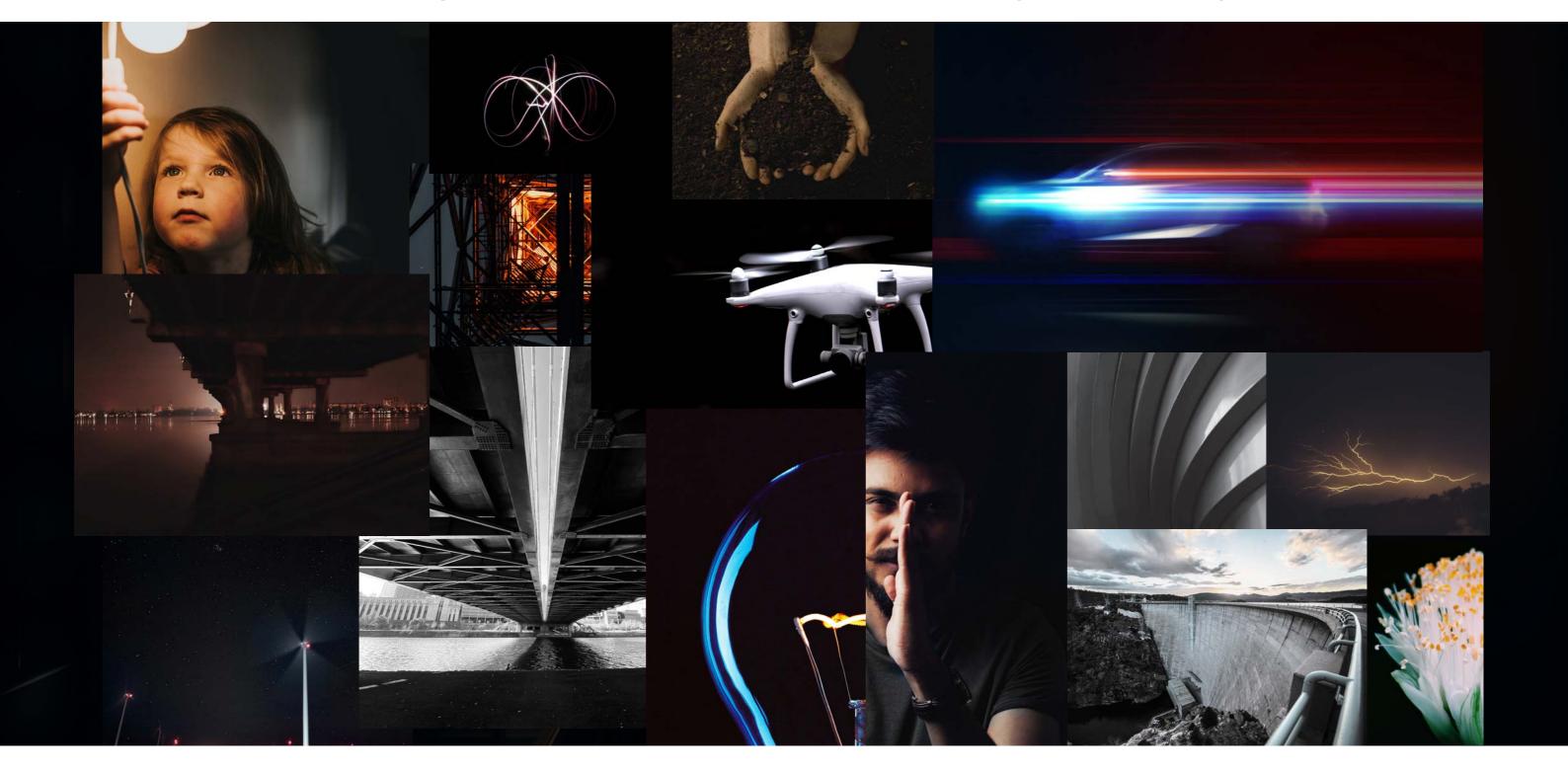
# **ALTERNATIVE**

New energy sources: Hydro / Wind / Solar - AI (artificial intelligence) - Technology



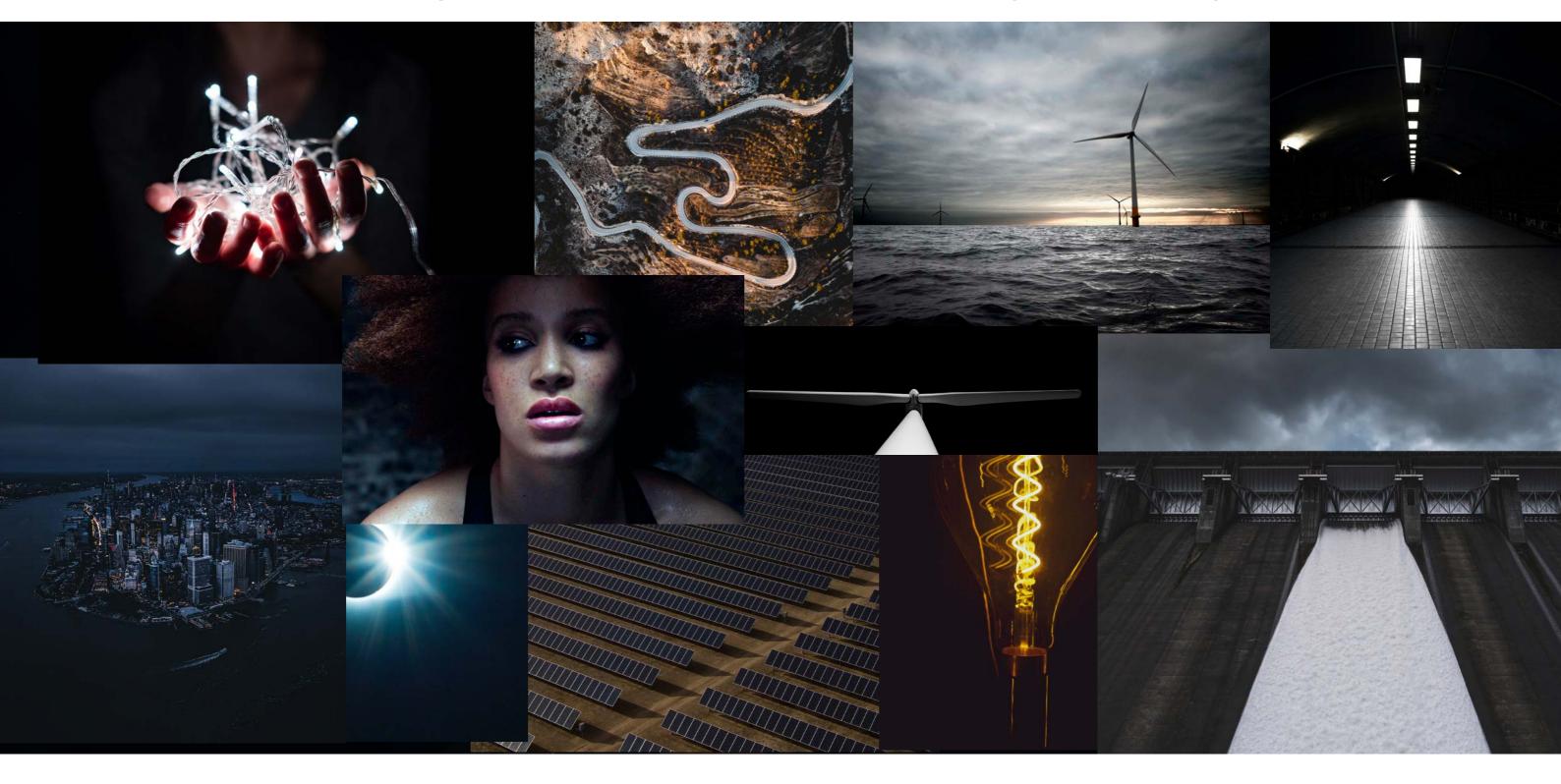
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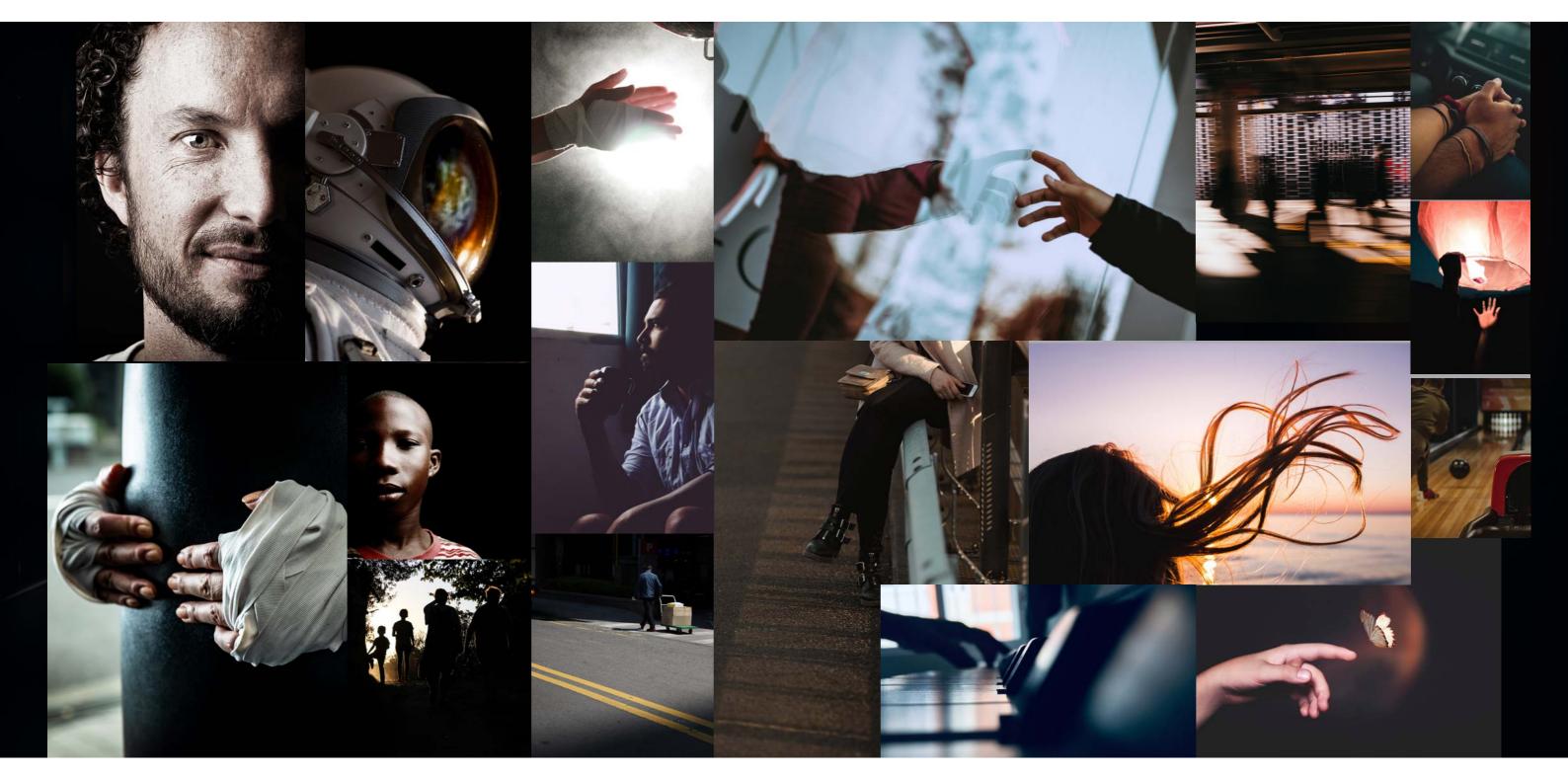
## **ALTERNATIVE**

New energy sources: Hydro / Wind / Solar - AI (artificial intelligence) - Technology



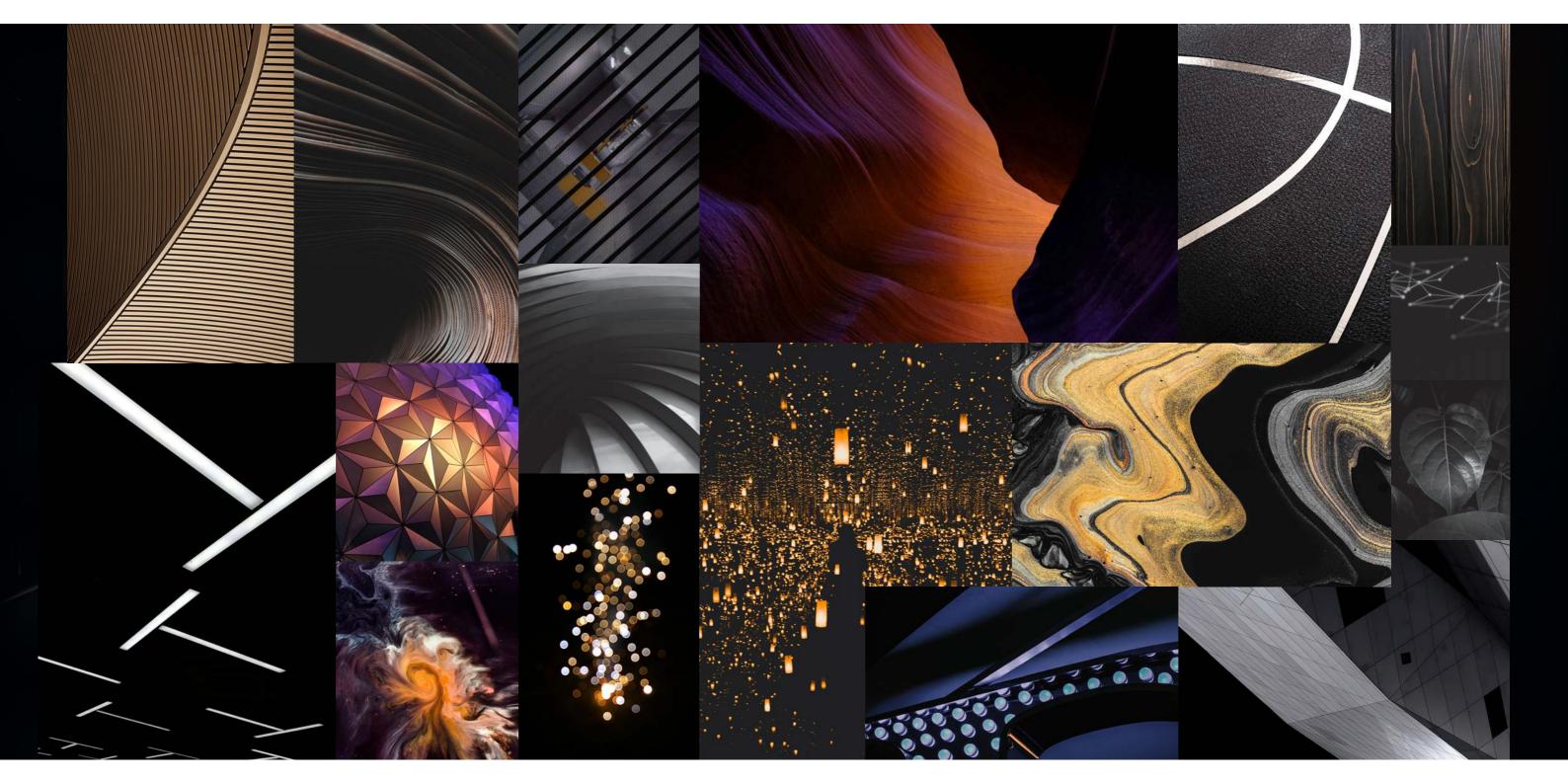
# **MULTI MANAGER**

People - Business - Industry - Connections



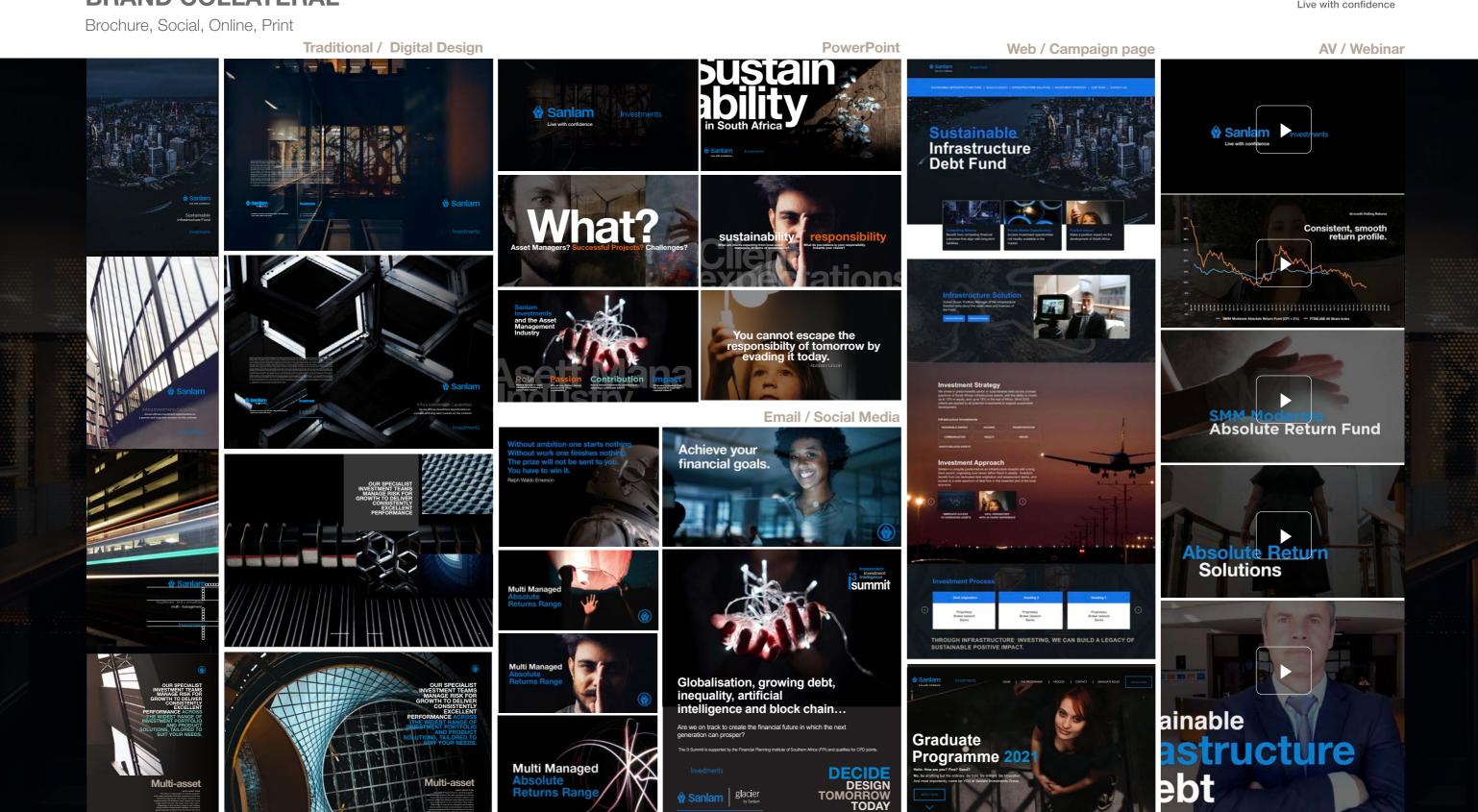
# **ADDITIONAL TEXTURES**

Abstract - macro - pattern - texture - line



## **EXAMPLES OF BRAND COLLATERAL**





Sanlam glacier

Returns Range



# Investments

This guide provides you with a modular and adjustable tool kit of design collateral devices that can be used at all points of the customer journey in order to purposefully capture the attention of the premium customer with our brands' visual signatures and messages.

The guide delivers information on how to maximise impact and consistency, as well as suggests technical specifications and sizes.